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03.06.2021

I refer to our recent conversations concerning the possibility of granting a section 44 permit to Denby Transport Ltd to enable us to conduct road trials with our 25.25metre Eco-Link combination.

During our previous discussions you asked me to provide evidence of wider industry support and engagement for the Eco-link concept. I can confirm that we hosted a demonstration day on the 25<sup>th</sup> May 2021 at Newark Showground which was organised by the Road Haulage Association.

This event clearly demonstrated the industry appetite for trials. Firstly, it was organised by our trade body the Road Haulage Association. Secondly the event was attended by many industry leaders including WH Malcolm, Kuehne & Nagel, Culina logistics, Eddie Stobart Ltd, Tesco and many more. A full list is available if you would like a copy. Everyone present was very positive about the concept and many would use this type of vehicle if it was an option. The industry is crying out for innovative new products that will raise productivity, improve environmental performance, and help to alleviate the driver crisis.

The organisations that attended represent at least ten thousand vehicles and I believe this is a serious statement of industry engagement. The feedback from the event is being co-ordinated by the Road Haulage Association and I am certain that this can be made available in due course.

Northern and Scottish operators feel Northern Industries are being discriminated against and would like similar events in their regions but without the Section 44 permit this becomes difficult. We will be grateful if you would move this forward with an understanding that, barring anything unforeseen, the objective will be to announce an extended trial for 3,000 vehicles within a year.

Yours sincerely,

Dick Denby